

Callum Tuckett, Managing Director, Multiplex



MULTIPLEX

Market Reality & Confidence



Tall Buildings remain viable when they offer long-term value



Clients are taking more time upfront



→ This creates opportunity

Deliverability & Risk



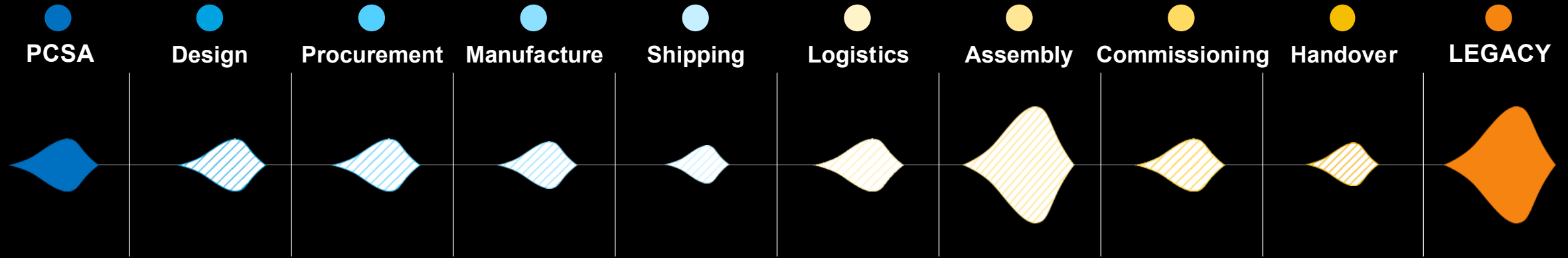
MULTIPLEX



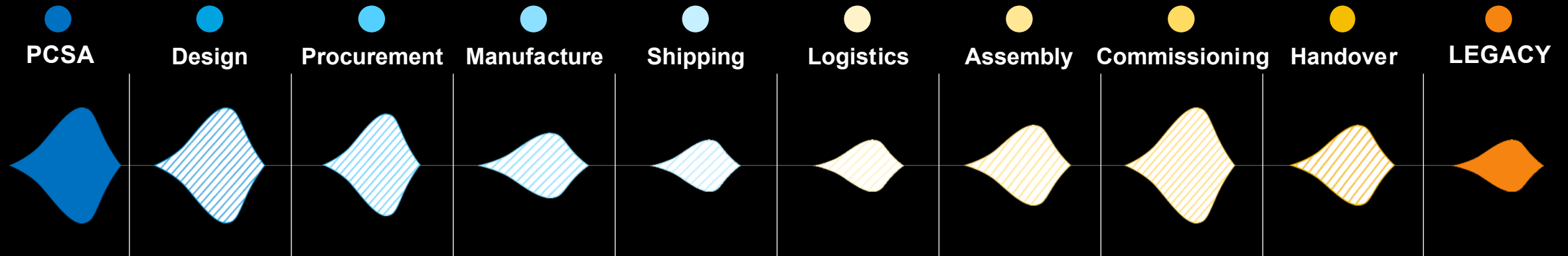
The question isn't whether we can build tall... it's whether we can build tall predictably.

The Big Shift: Inputs Over Outputs

Today



Future



Impact of Changing Regulation

- More **rigorous checkpoints** and **longer gateways**.
- A **higher standard** of evidence for **compliance**.
- Greater scrutiny around **fire safety** and **building performance**.



Innovation & Capability... Key Shifts



Data



Advanced offsite
fabrication



AI supported design
coordination

Outlook for London's Pipeline



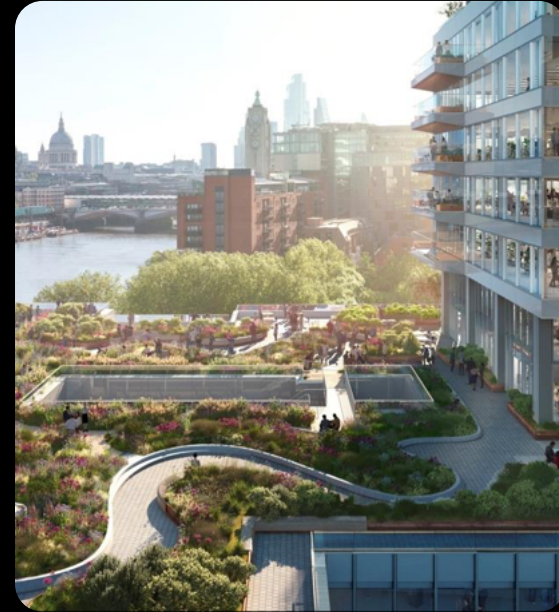
We are likely to see



Fewer speculative starts.



More hybrid schemes combining office, residential, retail and public spaces.



Continued global investor interest in prime locations.

Thank You